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Chiron strengthens UK & Ireland strategic account team

As sales of Chiron's IRIS IP-alarms system continue to expand in the UK and Ireland – mirroring its widespread adoption in Europe - the company has appointed Vincent J Bergin as Strategic Account Manager.

Vincent has more than 20 years experience in the security and judicial sectors including time with the military, Modern Security and Sensormatic. He joins Chiron from ADT, where he had a senior business development role.

"Customers including public and commercial monitoring centres in the UK and Ireland are becoming more IP-literate and have seen the success and effectiveness of IP-alarm solutions right across Europe," says Vincent.

"Major organisations, including retailers, banks, manufactures and the public sector in the UK and Ireland, are now using the IRIS system to achieve significant cost savings. I look forward to helping other customers to achieve the same benefits of this technology, which is both user-friendly and robust."

The IRIS and IRIS Touch systems are Europe's best-selling IP-alarms transmission solutions and the only technology with independent confirmation from the German VdS testing house that it complies with EN 50131, 50136 and EN 54-21 for fire systems.

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